



**Ministry of Public Works  
Department of Works and Engineering**

**Request for Proposals  
For  
Procurement of Thirteen Electric Passenger Vehicles  
ADDENDUM 2**

Request for Proposals No.: **2023-001N-MPW**

Addendum Issued: **Friday November 10th, 2023**

Submission Deadline: **December 1st 2023 at 3:00PM Bermuda Local Time**

## ADDENDUM 2

### Questions & Answers

**Q1. Due to vehicle size restrictions, we currently do not have any Electric Passenger vehicles available in any segment. However, the facelift Kona EV SUV, is not available for us to import as it falls in an H class car in length, however, it is 0.85” too wide.**

Toyota Camry Sedans were imported for Government Ministers a while ago now and the dimensions fell outside the regulations. Under the Motor Car Act, PART II, Section 10, the Minister has discretionary powers in relation to the Motor Car Act and I would be grateful for your interpretation of this and whether we can still submit a RFP for the facelift Hyundai Kona EV SUV (Model Year 2024 or 2025). We would be grateful if you would confirm our understanding that the Ministry of Public Works will be providing its own charging stations as indicated in the RFP, and the only requirement of the Proponent is to satisfy the Ministry that the vehicle it puts forth for consideration is compatible with the Bermuda Government's Electrical Charging Infrastructure as set out at clause 2.1.3. of Annex C.

A1. Proponents are required to make a submission that aligns with the statutory class specifications for either class F or G or H as detailed within the RFP document. However, if so desired, a proponent may provide optional submissions (in addition to the requirement as detailed above) for electric vehicles which are between 162” to 176” long x 72” wide. For clarity, these listings are 1” above the statutory class specifications.

**Q2. Is there a penalty for an excess power to weight ratio?**

A2. All vehicle specifications must comply with the statutory specifications outlined in *Annex C Statement of Requirements and Annex D Vehicle Information Submission Form*.

**Q3. Does the Government have an existing maintenance contract provider or are they capable of servicing vehicles with internal staff and facilities?**

A3. As outlined in the RFP document *Procurement of Thirteen Electric Passenger Vehicles and Annex C Statement of Requirements* the Government requires a three (3) year post warranty maintenance agreement for each vehicle.

**Q4. Given the contract signing process is expected to happen in January 2024, does that still mean the winning bidder will have to deliver by March 2024? A two month turn around is extremely difficult.**

A4. *Annex C – Statement of Requirements* details within Section 2.3 that the delivery of vehicles “should be March 31, 2024 (or sooner if possible). In this context, “should” means something that is recommended but not mandatory. Therefore, the proponents **can** submit timelines that go beyond the listed date as denoted in the Statement of requirements. However, when assessing submissions, the 31 March 2024 will be used as a guideline for scoring.

**Q5. When will the Government confirm the potential order? Will it be around November 26th (17th + 9 days) or by January 19th?**

A5. Anticipated execution of final agreement is in February 2024.

**Q6. By what date does the Government expect to receive the vehicles? Is it by March 31st, or do you need to know by March 31st when the vehicles will be delivered? To provide context, once an order is placed, and assuming we receive allocation without shipping issues, it typically takes a minimum of 4 months to receive the cars. For instance, an order placed before the 10th of September should arrive at the earliest in January (second half of the month).**

A6. Annex C – Statement of Requirements details within Section 2.3 that the delivery of vehicles “should be March 31, 2024 (or sooner if possible). In this context, “should” means something that is recommended but not mandatory. Therefore, the proponents **can** submit timelines that go beyond the listed date as denoted in the Statement of requirements. However, when assessing submissions, the 31 March 2024 will be used as a guideline for scoring.

**Q7. Could the Government be flexible regarding the color (e.g., white and/or silver)?**

A7. No. Permissible Car Colours remain at:

- Navy Blue Variations
- Dark Blue Variations
- Midnight Blue Variations.

**Q8. Would the Government consider an immediate purchase if the vehicles are physically on the island?**

Q8. Yes, upon execution of the finalized agreement.

**Q9. Is the Government aware of resource scarcity and the associated challenges in production allocation, pricing instability, and shipping issues due to the fire risk of EV technologies?**

A9. The Government is aware of the global challenges with the EV market. However, the Ministry remains committed to fulfilling its mandate of Electrifying the fleet in accordance with its existing policies.

**Q10. Will it accept the risk of potential delivery date postponement and/or potential production/order losses?**

A10. Annex C – Statement of Requirements details within Section 2.3 that the delivery of vehicles “should be March 31, 2024 (or sooner if possible). In this context, “should” means something that is recommended but not mandatory. Therefore, the proponents **can** submit timelines that go beyond the listed date as denoted in the Statement of requirements. However when assessing submissions, the 31 March 2024 will be used as a guideline for scoring. The Government will be willing to accept delivery date delays – subject to negotiations. However, the Government will not ensure nor assume the responsibility of risk for not fulfilling orders.

**Q11. What type of sockets do you have on your charging stations (e.g., type 1)? If unsure, could you please share a picture of it.**

A11. All specifications related to the charging station requirements can be found in the RFP document *Procurement of Thirteen Electric Passenger Vehicles Appendix D and Annex C Statement of Requirements*.

**Q12. What is the vehicle physical size restriction for this RFP.**

A12. Please see A1.

**END OF ADDENDUM**