



Addendum #1

22 July 2022

Dear Respondents,

The following Addendum supersedes the information contained in the RFQ to the extent referenced.

This Addendum forms part of the RFQ documents and will be subject to all of the conditions set out in the contract conditions.

Addendum #1 contains six (6) pages.

Part 1 Invitation and Submission Instructions

Bidder's Questions (Q) and Government's Responses (R).

- Q1 Are there geotechnical studies available for the quarry, including reliable estimates of existing reserves?
- R1. No. The Quarry is the historic name of the site but no quarrying operations occur. The purpose of the study is to assess the existing operations as listed in the RFP, not the physical plant or mineral resources.
- Q2. Are there existing quarry restoration plans (including any waste disposal intentions) and is there a current site cost estimate of any restoration liability?
- R2. No. The Quarry is the historic name of the site but no quarrying operations occur. The purpose of the study is to assess the existing operations as listed in the RFP, not the physical plant or mineral resources.
- Q3. Are there any other environmental obligations/issues or concerns, and are the costs of such obligations currently known? We want to understand if we will need to assess the environmental impact of the operation (including any liabilities to date), and therefore factor this into the financial model and report.
- R3. No. The purpose of the study is to assess the existing operations as listed in the RFP, not the physical plant, mineral resources or environmental impact.
- Q4. Do you have technical engineers that can provide assistance with existing costs of extraction and potential capital expenditure specifications required going forwards? The reason for the above four questions is to understand whether we may place reliance upon your existing



Addendum #1

information, or if we require a mining and minerals engineer (and potentially an environment consultant as well) to assess the reserves and the cost effectiveness of further extraction.

- R4. No. The Quarry is the historic name of the site but no quarrying operations occur. The purpose of the study is to assess the existing operations as listed in the RFP, not the physical plant or mineral resources.
- Q5. Demand – will current and historic sales data be available, and can we understand the quarry's forward sales enquiries?
- R5. No. The Quarry is the historic name of the site but no quarrying operations occur. The purpose of the study is to assess the existing operations as listed in the RFP, not the physical plant or mineral resources.
- Q6. Are the land and buildings all owned by a public sector organisation?
- R6. The land and buildings are owned by the Government.
- Q7. Timeline: can you please state your preferred timeline for this report (this will impact upon our resourcing and therefore cost). Can we also please clarify if your expectation for the initial report within two weeks is to include a draft feasibility study, or just the proposed work plan and the work schedule?
- R7. The timeline for this report is 180 days and the initial report within two weeks is to include the proposed work plan and work schedule.
- Q8. Can we please understand if this review is to include the financial impact upon fleet management and recycling, in addition to the financial feasibility study for the quarry operation?
- R8. The quarry operation *is* fleet management and recycling. The Quarry is the historic name of the site but no quarrying operations occur.
- Q9. Is there standalone historical and budgeted financial information for the quarry operation only?
- R9. No. The Quarry is the historic name of the site but no quarrying operations occur.
- Q10. Are the employees that work within the quarry operation also undertaking work for other enterprises (such as fleet management)?
- R10. Yes. The Quarry is the historic name of the site but no quarrying operations occur.
- Q11. Has any consideration been given to the legal structure of a privatisation?
- R11. Consideration has not been given to the legal structure of any privatisation.



Addendum #1

- Q12. Will we (if successful) have time with government ministers and senior civil servants to discuss political considerations and the connected issues of a privatisation process?
- R12. Yes.
- Q13. Are there pension scheme obligations for the current workforce, and has the financial impact of these been considered with regards to any privatisation process, including structure?
- R13. There are pension scheme obligations for the current workforce. The feasibility study should consider the impact of all costs.
- Q14. Is there an expectation of milestones for when the Draft Feasibility study and Final Financial Feasibility Study are due?
- R14. While dates are not fixed, the Draft Feasibility study shall be due 120 days after the start of work and the Final Financial Feasibility Study is due 180 days after the start of the assignment.
- Q15. As referenced on the pricing page in the first bullet, there is not a section 3. Please share the requirements, or if the rest are in Annex B please confirm.
- R15. All details are contained in Annex B.
- Q16. The RFP mentions the Department of Works & Engineering, clients, and stakeholders. Can you please confirm that the client is the "Department of Works & Engineering"?
- R16. The client is the Department of Works & Engineering.
- Q17. Are there any other options being considered or that you would like to have evaluated (ie. an option C,D,E)? One such option would be if the Department considered operating as a joint venture with a private entity?
- R17. The final feasibility study can recommend other options based on the findings.
- Q18. Are the "Draft Feasibility Study" and "Final Financial Feasibility Study" separate studies? What are some key sections to be included in the draft feasibility study?
- R18. The draft Feasibility Study will be used to share with stakeholders and the final feasibility will reflect all the concerns of the stakeholders and agreed upon by the Department of Works and Engineering.
- Q19. Have any private operators been identified for the quarry? If so, how many, and are you able to share their names?
- R19. No private operators have been identified. One of the objectives of the study is to determine if private operation is suitable or not.



Addendum #1

Q20. Have any assessments of the infrastructure investment required been prepared?

R20. No.

Q21. Are there any other reports on the quarry which can be shared publicly such as environment or sustainability reporting which would assist with the preparation of our proposal?

R21. Reports, if any, will only be shared with the winning bidder.

Q22. Do we have access to operational and maintenance issues that may impact Quarry operations?

R22. Operational and maintenance issues will be shared with the winning bidder.

Q23. Are there any hydrogeological conditions that may impact proposed facility plans?

R23. Such conditions are unknown.

Q24. What is the daily, weekly, monthly and yearly production levels vs sales if any for each section identified in RFP request?

R24. All relevant and available details regarding the quarry operation will be provided to the winning bidder.

Q25. Can we access operational and capital expense financial reports from past accounting cycles?

R25. All relevant and available details regarding the quarry operation will be provided to the winning bidder.

Q26. How many employees for each section?

R26. All relevant and available details regarding the quarry operation will be provided to the winning bidder.

Q27. What is the annual cost for employees for each section?

R27. All relevant and available details regarding the quarry operation will be provided to the winning bidder.

Q28. What are the monthly costs for operations and facilities?

R28. All relevant and available details regarding the quarry operation will be provided to the winning bidder.

Q29. What is the yearly facilities maintenance cost?



Addendum #1

- R29. All relevant and available details regarding the quarry operation will be provided to the winning bidder.
- Q30. Do we have access to the number of vehicles, value of the vehicles, and age of vehicles and maintenance costs of the vehicles (fleet) for each section?
- R30. All relevant and available details regarding the quarry operation will be provided to the winning bidder.
- Q31. What are the yearly fuel costs for vehicles for each section?
- R31. All relevant and available details regarding the quarry operation will be provided to the winning bidder.
- Q32. What are the number of deliveries (daily, weekly etc.) expected?
- R32. All relevant and available details regarding the quarry operation will be provided to the winning bidder.
- Q33. Do we have access to profit and loss reports for quarry operations?
- R33. All relevant and available details regarding the quarry operation will be provided to the winning bidder.
- Q34. What are the materials produced? What are the associated costs of materials produced at the quarry?
- R34. All relevant and available details regarding the quarry operation will be provided to the winning bidder.
- Q35. Will the Bermuda Industrial Union or the Bermuda Public Service Union be involved?
- R35. The Unions are key stakeholders in the process.
- Q36. Is this full privatization of this financial feasibility study quarry operations?
- R36. No. The Quarry is the historic name of the site but no quarrying operations occur. The purpose of the study is to assess the existing operations as listed in the RFP, not the physical plant or mineral resources.
- Q37. In what capacity will the government be involved?
- R37. The Government's involvement will depend on the outcome of the exercise.
- Q38. In what capacity will the proponents be able to assess client-provided site information?



Addendum #1

- R38. All relevant and available details regarding the quarry operation will be provided to the winning bidder.
- Q39. Will there be life time duty free?
- R39. This question is not relevant to the scope of the RFP.
- Q40. What will the procedure be for procurement of goods and services?
- R40. This question is not relevant to the scope of the RFP.
- Q41. Is the electricity subsidized?
- R41. This question is not relevant to the scope of the RFP.
- Q42. Will shipping be subsidized?
- R42. This question is not relevant to the scope of the RFP.
- Q43. How does this venture benefit the government?
- R43. The study seeks to offer options. The final outcome will determine how the Government will benefit.
- Q44. Are there any grants or guarantees?
- R44. No. This question is not relevant to the scope of the RFP.
- Q45. Will there be a special avenue for funding/capital?
- R45. No. This question is not relevant to the scope of the RFP.

END OF ADDENDUM #1

Note: Amendment/addenda will be posted at <https://www.gov.bm/procurement-notices>. Respondents should visit the Government Portal website on a regular basis during the Procurement process.